



SUMMARY FACT SHEET

COMMERCIAL ELECTRONIC SYSTEMS, INC. INTEGRATED SYSTEMS INSTALLER – FIRE, MONITORING, DATA



Business and Opportunity Description

Commercial Electronic Systems, Inc. (the “Company”) is an established 45-year low voltage integrated systems solution company providing security, fire, AV, monitoring services, data system installation and service located in Lombard, IL that serves northeastern Illinois and northwestern Indiana. The Company has a long history of protecting businesses, educational and governmental facilities with integrated systems solutions and service contracts and enjoys a very high customer renewal rate.

Presently, the Company is selling its test & inspect and full-service contracts with over 200 customers that have expiration dates in 2021 and beyond and total \$975,000 in billings. In addition, the Company services 280 active subscriber customers with monitoring contracts utilizing EM24 services with annual billings of approximately \$81,000.

Large, unprofitable installation jobs over the past year led to the Company’s decision to undergo an Assignment for the Benefit of Creditors, yet the service and monitoring business continues to be maintained with a stable industry mix of customers.

Transaction Overview

On March 1, 2021 Robert Handler was appointed Trustee-Assignee of the Company. Handler will be maintaining the Company business while working to sell its assets (the “Auction”). The sale will be free and clear of all liabilities and the Auction will take place on or about March 12, 2021 with a closing scheduled immediately thereafter.

No contact with the Company or its employees is permitted without the expressed written consent of the Trustee-Assignee. All buyer visits will be arranged by the Trustee-Assignee and hosted jointly by a Trustee-Assignee representative and the Company.

The Trustee-Assignee and a prospective purchaser (the “Initial Bidder”) have entered into an Asset Purchase Agreement (the “APA”) for the assets of the Company described herein, namely the service and monitoring contracts, inventory & equipment, along with the Company name, telephone numbers, website, domain name(s), customer lists and related intangibles (the “Sale Assets”) which governs the Initial Bidder’s offer to purchase the Sale Assets. Pursuant to the terms of the APA, the Initial Bidder has made an offer to purchase the Sale Assets for \$600,000. The APA shall be subject to any higher and better bid by other bidders (the “Competitive Bids”).

Parties interested in pursuing this transaction will be required to submit their bids in the form provided by the Trustee-Assignee, which will be in substantially the same form as the APA. This process is designed to maximize efficiency for both the buyer and the seller. See attached notice of auction for additional details.

Additional Information

Company details are available for your review, pending our receipt of a signed Confidentiality Agreement. To learn more about this opportunity, please contact: **John Servatius, 312-953-6182, jservatius@com-rec.com** or **Robert Handler, 312-845-5001, rhandler@com-rec.com** at Commercial Recovery Associates, LLC.